

Representative Clients

Atlantic Partners served as an advisor to **BNP Paribas Real Estate Investment Management** (www.realestate.bnpparibas.com), in connection with its pan-European investment strategy. BNP Paribas REIM is a major European real estate investment manager with more than €30 billion in assets under management, 50 years of experience and more than 350 employees in Europe. Recently, the firm launched its European Impact Property Fund, and Atlantic Partners introduced the Fund's cornerstone investor.



**BNP PARIBAS
REAL ESTATE**

Investment Management



Bouwinvest, with its headquarters in Amsterdam and office in New York and Sydney, is a real estate investment manager and a subsidiary of the pension fund for the Dutch construction industry. The firm manages nearly €13 billion in real estate assets in Europe, Asia and North America. Atlantic Partners has advised Bouwinvest in connection with its business development activities in Canada.

Bell Partners Inc. (www.bellpartnersinc.com) is a privately held, vertically integrated apartment investment and management company focused on high-quality multifamily communities throughout the US. The firm was established in 1976 and is one of the largest US apartment operators, with over 60,000 apartment homes.



Atlantic Partners has assisted Bell Partners Inc. with its business development efforts in Canada and Europe. It has helped the company raise more than \$600 million for its closed-end, value-add funds focusing on the US multifamily sector.

Cubilis Asset Management GmbH is a Frankfurt-based real estate investment manager specializing in the logistics sector in Germany. Atlantic Partners is serving as an advisor to Cubilis in connection with its capital raising activities. Cubilis advised a European investor on the acquisition of a value-add logistics asset in North Rhine-Westphalia. Atlantic

CUBILIS Partners identified the investor for Cubilis and assisted Cubilis on the transaction.

USAA Real Estate (www.usrealco.com) was formed in 1982. It has over \$20 billion in assets under management in the US and Europe. Atlantic Partners advised USAA Real Estate Company in connection with its business development efforts in Europe and Canada.



Representative Clients (continued)



Atlantic Partners provided consulting services to **Lighthouse Real Estate Investments**, the family office of a prominent industrial family in Asia, in connection with its US real estate investment program.

Atlantic Partners advised private German investors on the acquisition of the fee interest in the property underlying a 550-room hotel located on Wacker Drive overlooking the Chicago River in downtown Chicago.



Behringer is an investment company which has offered funds reflecting multiple real estate investment strategies. Atlantic Partners advised Behringer on the creation of joint ventures in the US and Europe. The European ventures included properties in Germany, the UK, The Netherlands and Central Europe.

Atlantic Partners initiated a joint venture between Behringer and PGGM, a major Dutch pension fund, pursuant to which PGGM invested \$600 million to acquire multifamily properties in the US in joint venture with an affiliate of Behringer.



HCI Immobilien Consult GmbH was the real estate arm of HCI Capital, a sponsor of closed-end funds based in Hamburg, Germany. Atlantic Partners initiated an off-market transaction in which HCI acquired a 90% interest in 203 North LaSalle Street, a 580,000-s.f. office building in Chicago. In addition, the firm provided advisory services with respect to the acquisition and sale of an office complex in Coral Gables, Florida.

Atlantic Partners also provided consulting services to HCI in connection with the creation of real estate funds-of-funds vehicles.

Atlantic Partners provides consulting and advisory services to **Grubb Ventures** (www.grubbventures.com), an investment and development company based in Raleigh, North Carolina. Atlantic Partners assisted in securing equity financing for two multifamily projects developed by Grubb Ventures and is advising the company in connection with a large-scale urban development project. All three of these properties are in Raleigh.



Representative Clients (continued)

Principal Real Estate Investors (www.principal.com) is the real estate advisory subsidiary of Principal Global Investors, part of the Principal Financial Group. It is one of the largest real estate advisors in the US.

Atlantic Partners assisted Principal in its business development efforts in Germany and The Netherlands and advised Principal on the creation of an open-end fund which allows international investors to invest in a diversified US real estate portfolio. At present, the fund has real estate assets valued in excess of \$2 billion.



Principal also closed mortgage loans in the US totaling nearly \$500 million on behalf of German banks identified by Atlantic Partners.

Other past clients of Atlantic Partners include **Achmea Vastgoed**, **AMLI Residential**, **Blue Sky Group**, **Philips Pensioenfondsen** and **Royal London Asset Management**.